

Federal Contracting Opportunities Construction Network

NAVFAC Southwest Contracts 26 Jan 2023

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Programs & Business Management
Design and Construction Business Line
NAVFAC Southwest

*** Data contained herein is based on the best available information and is subject to change*

Partnership Opportunities



Commercial & Industrial MACC	Waterfront MACC	Hubzone General Construction MACC	Medical Facility Construction MACC	Airfield Paving MACC
\$2.5B Capacity / \$704M Avail	\$750M Capacity / \$636M Avail	\$495M Capacity / \$452M Avail	\$1.0B Capacity / \$892M Avail	\$495M Capacity / \$139M Avail
<ul style="list-style-type: none"> BALFOUR BEATTY CONSTRUCTION, LLC B.L. HARBERT INTERNATIONAL, L.L.C. CLARK CONSTRUCTION GROUP-CALIFORNIALP ECC INFRASTRUCTURE LLC HARPER CONSTRUCTION COMPANY, INC HEFFLER CONTRACTING GROUP KORTE CONSTRUCTION COMPANY M A MORTENSON COMPANY 	<ul style="list-style-type: none"> DoD MARINE CONSTRUCTORS, JV THE DUTRA GROUP GRANITE-HEALY TIBBITTS, JV MANSON CONSTRUCTION CO. MARATHON CONSTRUCTION CORP. R.E. STAITE ENGINEERING, INC. REYES CONSTRUCTION, INC. TNT CONSTRUCTORS 	<ul style="list-style-type: none"> I E PACIFIC INC PACIFIC WEST BUILDERS VANDER WERFF, PETER CONSTRUCTION HEFFLER CONTRACTING GROUP SEA PAC ENGINEERING, INC INTERCONTINENTAL CNSTR CONTG SGS, L.L.C. SHORE HERMAN JV CJW JOINT VENTURE 	<ul style="list-style-type: none"> DPR-RQ CONSTRUCTION, LLC GILBANE FEDERAL JV HENSEL PHELPS CONSTRUCTION CO KIEWIT BUILDING GROUP, INC THE ROBINS & MORTON GROUP STRUCTSURE PROJECTS, INC. WALSH CONSTRUCTION COMPANY II, LLC 	<ul style="list-style-type: none"> GRANITE CONSTRUCTION BALDI BROS., INC COFFMAN SPECIALTIES, INC PAVE-TECH, INC SOUTHWEST CONCRETE PAVING
				Dry Utilities SB MACC
				\$334 Capacity / \$74M Avail
				<ul style="list-style-type: none"> FORTIS NOVA A JV, LLC GALINDO ELECTRIC, INC. POWERS PRO PLUS INC. SOUZA CONSTRUCTION, INC. SYNERGY ELECTRIC COMPANY, INC. TRI-TECHNIC, INC.

Future Construction MACC Opportunities



Title	Type	Capacity	Est. Award Date
Secure Spaces	UR	\$249M	Q2 FY23
Heavy Horizontal	UR	\$1.0B	Q2 FY23
Dry Utilities	SB	\$495M	Q3 FY23
Fuels – POL & Gas	UR	\$150M	Q2 FY23
Demolition	UR	\$249M	Q3 FY23
Building/ General Construction	8a	\$349M	Q3 FY23
Commercial & Institutional	UR	~ \$3B	TBD

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Architect/Engineering IDIQ Contracts



CURRENT A-E IDIQ Contracts	
Title	Firm
<i>Multidisciplinary, SB</i>	TECHTONICS, dba Andrew C Chen
<i>Multidisciplinary MILCON, Unrestricted</i>	JACOBS EWINGCOLE JV
<i>Civil, Unrestricted</i>	MICHAEL BAKER INTERNATIONAL, INC.
<i>Builders Facilities Assessments, MC Worldwide</i>	CARDNO-AMEC FOSTER WHEELER
<i>Cost, Scheduling, TIAs, SB</i>	HUNTER PACIFIC GROUP
<i>Geotechnical, 8(a)</i>	DEL MAR ENVIRONMENTAL & CONSTRUCTION
<i>Elect/Mech/FP, SB</i>	MA ENGINEERS JV
<i>Encroachment Services</i>	CARDNO GS, INC
<i>Waterfront, Unrestricted</i>	GHD-COWI JV
<i>Structural, SB</i>	REID MIDDLETON INC
<i>Facility Planning, SB</i>	MAKERS ARCHITECTURE AND URBAN DESIGN LLP
<i>Facility Planning, SB</i>	CARDNO GS, Inc.

FUTURE A-E IDIQ Contracts			
Title	Type	Capacity	Est. Award Date
<i>Architect (Multi-Discipline)</i>	UR	\$249M	Feb FY23
<i>Surveying and Mapping</i>	UR	\$10M	Q3 FY23
<i>MEP/FP</i>	8(a)	\$40M	Q3 FY23
<i>Civil</i>	8(a)	\$20M	Q3 FY23

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Improvement Initiatives



- **Early Contractor Involvement (ECI)**
- **Pre-Solicitation Engagement**
- **Expeditionary Forces**

Early Contractor Involvement (ECI)



- **Principal / selected contractor is engaged at an early stage in the project**
- **Allows for contractor input in the design and suggest value engineering stages.**
- **Currently utilized for a few complex / unique projects as case studies for wider implementation.**

Presolicitation Engagement



- **For Multiple Award Construction Contractors (MACC)**
- **Provides draft request for offers (RFO); requesting feedback, and 1v1 meetings with contractors**
- **Goals:**
 - **Identify areas of concern (i.e. ambiguity, cost drivers)**
 - **Reduce RFIs and bid busts**
- **Mature, proven methodology**
- **In implementation. Requirement for all MILCON projects.**

Expeditionary Forces



- **Provide full designs, technical and acquisition support to Naval Construction Group (NCG) 1 Seabees.**
- **Goals:**
 - **Develop proficiency and expertise in the capabilities of our Expeditionary Forces**
 - **Seabees support design process by providing a better understanding of means and methods used in expeditionary construction**
 - **Seabees will become more familiar with programming and design processes.**

Lessons Learned

Contractor Debriefs



- **Proposal requirements**
 - First focus on “Does this meet minimum requirements? Then...”
 - “Does this meet any ‘may be rated higher’ items?”
- **Have someone not involved in the writing of the proposal review it against the evaluation criteria provided.**
- **For narratives, follow the format of the Factor. It will be easier for the reviewers to follow.**

Lessons Learned

Contractor Debriefs (Continued)



- **When asked, descriptions of work performed are extremely important. While it is important to explain the project, it is more important to explain the work your firm performed.**
- **Do not rely on check boxes or tables to demonstrate experience. Pictures are not necessary.**
- **When in doubt, ask the primary point of contact (typically contract specialist of contracting officer)**

Contact Info For Opportunities and Process



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Useful Website Links



- **NAVFAC Southwest Public website:**
 - <https://pacific.navfac.navy.mil/Facilities-Engineering-Commands/NAVFAC-Southwest/>
- **NAVFAC Small Business website:**
 - <https://www.navfac.navy.mil/Business-Lines/Office-of-Small-Business-Programs/>
- **Federal agencies procurement forecasts:**
 - <https://www.acquisition.gov/procurement-forecasts>
- **U.S Government Departments and Agencies:**
 - <https://www.usa.gov/federal-agencies>
- **System for Award Management Website:**
 - <https://www.sam.gov>
 - **Registering to do business with the Government**

Questions?

