



CONSTRUCTION NETWORK

Connecting Owners to AEC and CM Industries

**Special Owners “how to” seminar series.
Construction service providers should
attend to learn the ins and outs
of public contracting!**

Public Procurement & Private Sector Contracting

PANEL

County of Orange
Helen Hernandez
Senior Procurement Manager

City of Anaheim
Kari Bouffard
Purchasing Agent



Moderator:
SHANE SILSBY
CEO

SILSBY | strategic
advisors

Tuesday, April 29

8:00 am

Check-in / Continental Breakfast

8:30 - 10:30 am

Presentation & Networking

Holiday Inn

14299 Firestone Blvd.

La Mirada, CA 90638

Free Parking

\$98 / person until 4/11/25 at noon

\$138 / person until 4/25/25 at noon

*After closing, all registration will be accepted at a
rate of \$160 per person via the CN Office.*

Walk-in availability can not be guaranteed.

This session will present attendees with best practice strategies and provide a deep dive into how to partner with the private sector, inject equity and transparency into procurement processes, implement innovative contracting mechanisms, and utilize alternate project delivery methods. Additionally, we will cover how to establish strategic qualified vendors lists and importance of defining the preferred delivery of services for each project phase. Finally, we will discuss how to mitigate risks and improve predictability for legacy initiatives or major projects with increased complexity.

Learning Objectives — Following this session, participants will be better able to:

- Understand the symbiotic relationship between public and private sector organizations and the importance of the structure and clarity of solicitations and selection panels.
- Establish effective and efficient design and construction service agreements via qualified vendors lists and standing capacity on-call contracts.
- Identify when / how to utilize alternate project delivery methods like Design-Build and Construction Manager at Risk.

RSVP: www.construction-network.net

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